

# Tracer by Oaisys

## Pricing from Travis Voice and Data

<b>Product</b>	<b>Customer Discount</b>	<b>MSRP</b>	<b>Customer Price</b>
900.2770 Tracer Base System (Hardware)	5.75%	\$4190.00	\$3949.08
900.2772 4 Channel Analog Board (Hardware)	5.75%	\$1020.00	\$961.35
900.2772 Tracer-addon after sale (Hardware)	5.75%	\$1020.00	\$961.35
900.2775 Tracer Voice Port Licenses ea. (Software)	5.75%	\$350.00	\$329.88
900.2775 Tracer-addon after sale (Software)	5.75%	\$350.00	\$329.88
<b>SERVICES</b>	5.75%	\$1000.00	\$942.50
<b>Installation</b>	3.75%	\$1000.00	\$962.50
<b>Maintenance and Support</b>			
Annual – 8X5 – base coverage is 16% of list price	1.75%	\$2000.00	\$1965.00
Annual – 24X7 – upgrade is 5% of list price	1.75%	\$700.00	\$687.75
Online, Telephone, and On-Site			included
<b>Customization</b>			
Hourly Rate – 2 hour minimum @\$185/hr 8x5 plus parts	1.75%	\$370.00	\$363.53
<b>Training</b>			
On-Site - up to 5 individuals per day - \$1500 per day	20.75%	\$1500.00	\$1188.75